EASTERN CAROLINA COUNCIL OF GOVERNMENTS

2021/2022 Proposed Budget

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Chairman of ECC Budget & Audit Committee Mayor Pro Tem of the Town of Trent Woods

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> Roland Best Lenoir County Commissioner

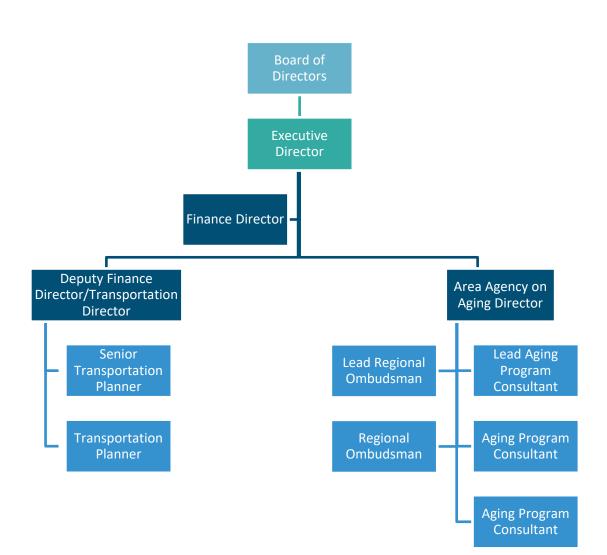
> Jesse Dowe Duplin County Commissioner

Arthur Robinson Mayor Pro Tem of the Town of Hookerton

Eastern Carolina Council of Government Staff

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Organizational Chart



Budget Message

As Executive Director, I submit this proposed balanced annual operating budget for the Eastern Carolina Council of Government's (ECC) Fiscal Year 2021-2022 which will be presented for approval at the General Membership Board meeting on June 30, 2021. This budget has been prepared in accordance with the provisions of General Statute159-7, the Local Government Budget, and Fiscal Control Act and is intended to provide the General Membership Board and the community with a broad overview of the proposed budget. This balanced budget includes estimated revenues and appropriations of \$8,101,539 and includes the operations of the Council's special funds, as well as the General Fund.

Notice of this submission is posted on the ECC's website and a public hearing is scheduled for June 30, 2021 at 6:30 p.m. A copy of this proposed budget will be placed on file with the ECC's clerk and will be available online or can be mailed for public inspection within 10 days prior to the June 30, 2021 public hearing.

In assembling this budget, the priority is maintaining our present service level. As it has in the past several years, the economy continues to be a dominant factor in preparing this budget. Over the last couple of years there were signs that the state and local economy were recovering. However, the COVID-19 pandemic has placed uncertainties on our nation, state, and local governments. The financial health of the ECC is strong. No increases to Member Assessments (dues). Member Assessments have remained unchanged for over a decade. Stable benefit offerings including no increases in health insurance.

The Finance Director and I met with department directors to review processes and programs to discover any cost efficiencies and any needed resources to continue to effectively carry out the programs while meeting governmental requirements. This proposed budget represents our departments' best efforts to meet the needs of our region in a timely and responsible fashion, while striving to maintain the level of services our member and their residents deserve. We are committed to continuing our investment in aging, planning and development, infrastructure, transportation, and creating safer communities. These investments are critical to the future of our region.

The ECC is committed to prudent fiscal management, as well as being of great service to our member organizations. With the proposed budget our organization remains focused on our strategic goals and mission while continuing to maintain our financial viability. We continuously monitor and evaluate our revenues and expenditures to continue to maintain our strong financial stability. The organization's revenue picture continues to improve, which is reflected in our healthy fund balance and excellent audit reports, and this is due in large part to the continued efforts of our dedicated staff.

We continue to look for ways to improve efficiency and effectiveness in our organization, and for new avenues to increase our service to our members. This brings its own set of challenges as we work to have the competent staff in place to respond quickly to our members' requests for technical assistance and advice. We strive to discover that adequate price for our services so that we can continue to maintain financial sustainability and success.

Thank you to the Eastern Carolina Council General Membership Board and the officers for their guidance and continued support. Additionally, a special note of thanks goes out to the Finance Director, the Deputy Finance Director, the Department Heads, and their staffs for their contributions and guidance during this budget process.

Respectfully Submitted,

Katie S. Bordeaux Executive Director

Proposed Budget Ordinance

WHEREAS, Eastern Carolina Council of Government is required to adopt an annual balanced budget as set forth by the Local Government Budget and Fiscal Control Act of North Carolina; **NOW BE IT ORDAINED** by the Eastern Carolina Council of Government Board of Directors that the total budget of \$8,101,539 be adopted for the 2021-2022 Fiscal Year:

| | General Fund | Special Fund |
|---------------------------|--------------|--------------|
| Estimated Revenues | \$ 92,820 | \$8,008,719 |
| Appropriations | \$ 92,820 | \$8,008,719 |

RATE OF CONTRIBUTIONS ESTIMATED

A contribution rate of .353 cents per capita remains the same from the fiscal year 2020-2021 and is hereby established as the official contribution from the member governments to the ECC for the fiscal year 2021-2022. This rate is based on the programs ECC desires to undertake and the necessary local funds needed to provide operational support and local match funds for the various state and federal programs that are of interest to ECC.

POLICIES

Fringe benefits and in-direct costs shall be accounted for and allocated to projects in accordance with the circulars prescribed by the Office of Management and Budget. The indirect cost rate is based on direct salaries and benefits and is approved by a cognizant agency of the Federal government each year.

SPECIAL AUTHORIZATION - BUDGET OFFICER

The Budget Officer or their designee is hereby authorized to transfer appropriations within any of the projects subject to the following limitations:

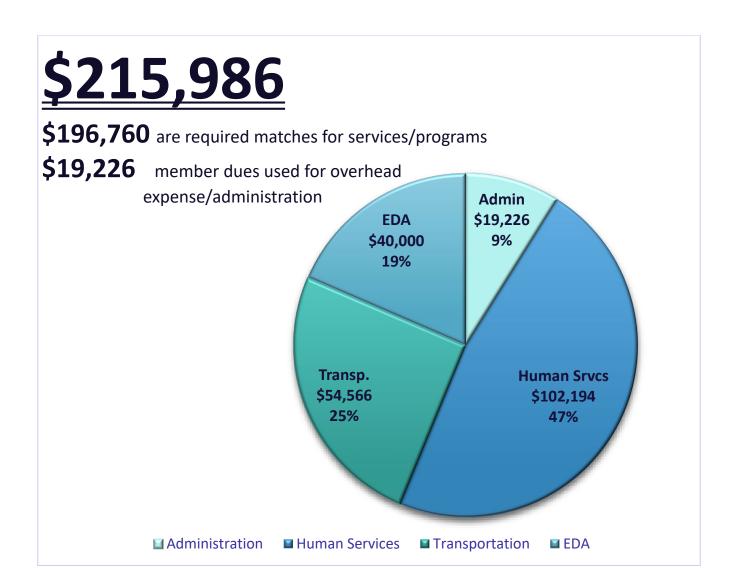
- 1. The Budget Officer may not increase any staff salary, with the exception of merit raises approved in the budget, without authorization of the Executive Committee.
- 2. The Budget Officer shall be authorized to effect line-item budget transfers within a department without limitation, but not fund transfers at any time with the exception of required matches, merits, and journal entry corrections. The transfers are not required to be presented to the Board of Directors, so long as the total project cost does not change and changes adhere to requirements of funder. Fund transfers do not require Board approval, but must have the Treasurer or designees approval.
- 3. Due to the timing of receiving certain revenues and projects for the ECC, the Executive Director and Finance Director are hereby authorized to incur expenditures for new projects if total expenditures do not exceed current budget appropriated after a notice of revenue availability is received. A formal budget amendment incorporating such project funding will be presented to the General Membership Board or the Executive Committee whichever meets first.

UTILIZATION OF BUDGET AND BUDGET ORDINANCE

This Ordinance and Budget Document shall be the basis of the financial plan for the ECC during the 2020-2021 fiscal year. The Budget Officer shall administer the budget and shall ensure that ECC Department Directors are provided guidance and sufficient details to implement their appropriate portion of the Budget. The Finance Department shall establish records which are in consistent with the Budget and this Ordinance and the appropriate statutes of the State of North Carolina. The ECC Budget is posted on the ECC website to comply with transparency requirements. Adopted this 10th day of June 2021

Katie Bordeaux Executive Director and Budget Officer

Required Matches & Member Dues



BUDGET COMPARISON

| COMPARISON | DDODOCED | ODCINILAL | |
|-----------------------|------------------------------------|-------------------------------------|-------------|
| | PROPOSED BUDGET FY 2021/2022 | ORGINIAL BUDGET FY 2020/20201 | VARIANCE |
| REVENUES ANTICIPATED | | | |
| FEDERAL | \$5,682,507 | \$6,073,190 | (\$390,683) |
| STATE | \$2,101,952 | \$344,817 | \$1,757,135 |
| MIS REVENUE | \$4,500 | \$4,500 | \$0 |
| LOCAL CASH / PROJECTS | \$215,986 | \$215,986 | \$0 |
| LOCAL PROJECTS | \$73,594 | \$120,844 | (\$47,250) |
| APPROP FUND BALANCE | \$23,000 | \$23,000 | \$0 |
| IN-KIND | \$0 | \$35,000 | (\$35,000) |
| TOTAL REVENUES | \$8,101,539 | \$6,817,337 | \$1,284,202 |

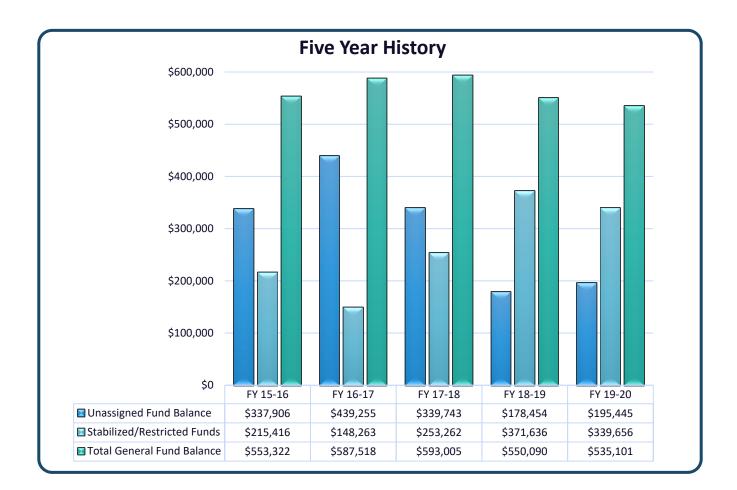
| EXPENDITURES BY DEPARTMEN | Т | | |
|--------------------------------|-----------|-----------|------------|
| GENERAL GOVERNMENT: | | | |
| ADMINISTRATION | \$19,226 | \$22,506 | (\$3,280) |
| ADMIN & FISCAL T/A PROJECTS | \$14,500 | \$51,750 | (\$37,250) |
| PLANNING & TECH ASST | \$44,094 | \$44,094 | \$0 |
| ECONOMIC DEV T/A PROJECTS | \$15,000 | \$15,000 | \$0 |
| AGING T/A PROJECTS | \$0 | \$10,000 | (\$10,000) |
| | | | |
| TRANSPORTATION: | | | |
| EAST CAROLINA RPO | \$132,968 | \$132,968 | \$0 |
| DOWN EAST RPO | \$139,868 | \$139,868 | \$0 |

| ECONOMIC & COMMUNITY DEV | ELOPMENT: | | |
|---------------------------------------|-------------|-------------|-------------|
| ECONOMIC DEV PLANNING & ADMIN | \$215,000 | \$215,000 | \$0 |
| RE-ENTRY: | | | |
| CRAVEN-PAMLICO RE-ENTRY | \$0 | \$225,000 | (\$225,000) |
| ENVIRONMENTAL PROTECTION | I: | | |
| 205J | \$0 | \$64,759 | (\$64,759) |
| HUMAN SERVICES: | | | |
| TITLE III PLANNING &ADMINISTRATION | \$378,383 | \$364,030 | \$14,353 |
| OMBUDSMAN | \$220,200 | \$217,260 | \$2,940 |
| AAA SUPPORT (SB1559) | \$48,263 | \$48,263 | \$0 |
| FAMILY CAREGIVER SUPPORT (FCSP) | \$315,813 | \$300,871 | \$14,942 |
| ELDER ABUSE | \$9,593 | \$9,712 | (\$119) |
| HCCBG PASS-THRU FUNDS | \$6,362,472 | \$4,840,097 | \$1,522,375 |
| TITLE III-D HEALTH PROMOTION | \$11,111 | \$11,111 | \$0 |
| ECC CARES/COVID | \$150,000 | \$0 | \$150,000 |
| MFP | \$0 | \$80,000 | (\$80,000) |
| MIPPA | \$25,048 | \$25,048 | \$0 |
| TOTAL EXPENDITURES | \$8,101,539 | \$6,817,337 | \$1,284,202 |

| | 215 212 | 150 000 | 9 593 | 48 263 | 11.111 220.200 48.263 9.593 150.000 315.813 8.101.539 | 11.111 | 25.048 | 14.500 44.094 15.000 132.968 139.868 115.000 100.000 378.383 6.362.472 25.048 | 378.383 | 100.000 | 115.000 | 139.868 | 132.968 | 15.000 | 44.094 | | 19,226 | TOTAL REVENUE |
|------------------|-----------------------|------------------|-------|--------|---|--------|--------|---|---------|-----------|---------|-----------------|-------------------|----------|---------------|--------|------------|----------------|
| | | | 959 | | 22,020 | - | | | 78,104 | 40,000 | | | | | | | (142,194) | ECC Match |
| 73,594 | | | | | | | | | | | | | | 15,000 | 14,500 44,094 | 14,500 | | LOCAL PROJECTS |
| 23,000 | | | | | | | | | | | 23,000 | | | | | | | APPR FUND BAL |
| 215,986 | | | - | | | | | | | - | | 27,973 | 26,593 | <u>'</u> | | | 161,420 | LOCAL CASH ECC |
| 4,500 | | | | | | | | | 4,500 | | | | | | | | | MIS REVENUE |
| 24,333 2,101,952 | 24,333 | | § | 48,263 | 33,233 | | L | å | 15,367 | | | | | | | | | STATE |
| 5,682,507 | 8,154 150,000 291,480 | 150,000 | 8,154 | | 164,947 | 10,000 | L | 4,382,196 25,048 | 280,412 | 60,000 | 92,000 | 106,375 111,895 | 106,375 | | | | | FEDERAL |
| | | | | | | | | | | | | | | | | | | REVENUE: |
| TOTAL | <u>FCSP</u> | SUPP ABUSE CARES | ABUSE | SUPP | OMB | | MIPPA | AGING PASS-THRU MIPPA | AGING | EDA | REC | DERPO | T/A DEV T/A ECRPO | DEV T/A | TIA | rect | <u>gen</u> | |
| PROPOSED | | IN HOUSE | ELDER | AAA | | | | | | | DIS | | | ECON | PLA | Gen | | |
| SERIES | 872 920 & 800 SERIES | | 540 | 530 | 520 | 513 | 502 | 900 Series | 500 | 713 & 714 | 710 | 350 | 300 | 419-489 | 406 | 402 | 400 | |

| 150 000 | 9.593 | 48.263 | 220.200 | 11_111 | 25.048 | 6.362.472 | 378.383 | 100.000 | 115,000 | 139.868 | 132.968 | 15.000 | 44.094 | 14,500 | 19.226 | TOTAL EXPENDITURES |
|---------|----------------|-------------|---------|--------|--------|------------|---------|-----------|------------|---------|---------|---------|------------|--------------|------------|--------------------|
| 2,481 | | 14,548 | 61,374 | 3,188 | , | | 84,624 | 25,672 | 23,626 | 36,947 | 35,452 | | | | (334,187) | INDIRECT ALLOCATED |
| | | | 276 | | | | 2,400 | 200 | 100 | 200 | 500 | 100 | 500 | 1,000 | 2,000 | COPIER COST/PAPER |
| | | | | | | | 1,000 | | | | | | | | 2,047 | MAINT & REPAIRS |
| | | | | | 25,048 | | 600 | | | | | | | | 500 | ADVERTISING |
| | | | | | | | 4,000 | 4,000 | | 2,500 | 2,500 | | 1,700 | | 12,731 | DUES & SUB |
| | | | 8,000 | | | | 16,000 | 2,513 | 2,578 | 6,000 | 6,000 | | | 3,000 | 7,000 | IT SYSTEM ADMIN |
| | | 187 | 500 | | | | 5,000 | 638 | 500 | 1,000 | 1,000 | 882 | 503 | 2,000 | 4,000 | OFFICE SUPPLIES |
| | | | | | | | 1,000 | | | | | | | 2,000 | 1,924 | COMP EQUIP/SUPPL |
| | | | 3,600 | | | | 3,600 | 3,600 | 885 | 1,600 | 1,600 | 885 | 885 | | 1,770 | BROADBAND |
| | | | 3,600 | | | | 3,600 | 3,600 | 520 | 1,600 | 1,600 | 561 | 561 | | 3,000 | TELEPHONE |
| | | | | | | | 2,341 | | 500 | | | 384 | | 2,000 | 500 | PRINTING/PUBS |
| | | | 402 | | | | 800 | | | 100 | 100 | 200 | 200 | 100 | 1,000 | POSTAGE |
| | | | | | | | 480 | | | | | | | 1,347 | 54,138 | RENT |
| | | | | | | | 28,255 | 610 | 886 | 813 | 773 | | | | 2,336 | AUDIT |
| | | | | | | | | | 30,000 | | | | 5,000 | | | CONSULTANT |
| | | | | | | | | | | | | | | | 11,000 | INSURANCE/ BONDING |
| | | | | | | | 1,500 | | | 2,530 | 1,154 | | | | 15,609 | LEGAL |
| | | | | - | | | | | | | | | 1,000 | 1,053 | 5,000 | TRAVEL/PER DIEM |
| | | | 1,000 | | | | | | 956 | | | 1,000 | 2,000 | 2,000 | 5,219 | TRANSP/MILEAGE |
| | | | | | | 6,362,472 | 12,450 | | | | | | | | | PASS-THRU |
| 141,802 | 9,593 | | | 575 | | | | | | | | 10,011 | 30,545 | | | PROGRAM SERVICES |
| | | | | - | | | 2,000 | | | 1,426 | 583 | 977 | 1,200 | | 3,330 | TRAINING |
| | | | | | | | 2,000 | | | | | | | | | ADVISORY COUNCIL |
| | | | | | | | 7,203 | | | | | | | | 20,842 | MERIT ALLOWANCE |
| | | | | | | | 4,500 | | | | | | | | | SIM |
| 1,670 | | 8,503 | 40,933 | 2,048 | | - | 51,489 | 13,899 | 12,515 | 23,141 | 22,783 | | | | 39,779 | FRINGE BENEFITS |
| 4,048 | | 25,025 | 100,514 | 5,300 | | - | 143,541 | 45,268 | 41,934 | 62,011 | 58,922 | | | | 124,863 | SALARY |
| | | | | | | | | | | | | | | | | EXPENDITURES: |
| CARES | ABUSE | <u>SUPP</u> | OMB | | MIPPA | PASS-THRU | AGING | EDA | <u>REC</u> | DERPO | ECRPO | DEV T/A | <u>T/A</u> | Non-Indirect | <u>GEN</u> | |
| N HOL | ELDER IN HOUSE | AAA | | | | | | | DIS | | | ECON | PLAN | Gen | | |
| 872 | 540 | 530 | 520 | 513 | 502 | 900 Series | 500 | 713 & 714 | 710 | 350 | 300 | 419-489 | 406 | 402 | 400 | |

Fund Balance



Funding Categories

General Government Fund

This category of income and expenses is also called the "general fund." It includes the following cost categories: administration and technical assistance projects. Examples of technical assistance projects include executive level searches, parks and recreation planning, PARTF grant applications, pay studies, training programs, etc. These vary from time to time. The dues collected from member governments become income in the administration category and then are transferred & applied as required to match Federal/State funding (Economic Development Administration Planning Grant, the Rural Transportation Planning Organization Grant & Aging Programs).

Special Revenue Fund

The Special Revenue Fund accounts for the proceeds of specific revenue sources that are restricted by law or account for expenditure of funds for specified purposes. This Fund includes all federal and state grants, such as: Economic Development Environmental Protection Human Services Transportation

Special Revenue Fund Descriptions

Economic and Physical Development

ECC received a three-year US Department of Commerce Economic Development Administration (EDA) Planning grant award which runs from January 1, 2021 to December 31, 2023. Income and expenses related to this and other economic development grants received during the fiscal year are assigned to this category.

Environmental Protection

At any given time ECC may have one or more Environmental Protection grants. One example of an environmental protection program is the 205j Water Quality grant which is a federally funded program passed through the state. ECC must compete with other Councils of Government for this funding. At this time ECC utilizes these 205j funding to map storm water systems for municipalities that meet the criteria.

Transportation

ECC houses two Rural Transportation Planning Organization (RPOs). The Down East RPO serves nonmetropolitan portions of Carteret, Craven, Jones and Pamlico counties. The Eastern Carolina RPO serves the non-metropolitan portions of Duplin, Greene, Lenoir, and Wayne counties. The concerned counties provide the state-required match separate from the ECC dues. The income and expenses from these two state grants are handled under the Transportation category. Any other transportation related grants received by ECC would be assigned to this category.

Human Services

The Home & Community Care Block Grant (HCCBG) is a source of funding that Eastern Carolina Council Area Agency on Aging over sees. This funding incorporates federal, state, and local funding. Each county receives an allocation based on the following factors: population of older adults (age 60 and more), older adults living in poverty, living in a rural community, and minority older adults.

This structure also gives counties ultimate flexibility to develop a funding plan that best meets the needs of the older adults of the county. These services include but are not limited to: in-home aide programs, nutritional services, transportation, health promotion, respite, housing and home improvement, adult day care, information and assistance, and legal services

The Family Caregiver Support Program (FCSP) offers a range of services to support family caregivers to include information, assistance, supportive services, respite care, and supplemental services. Specific services vary by county. Services are temporary and available to unpaid caregivers of any age providing care for an older adult age 60 or older or providing care for a person with Alzheimer's disease or related brain disorder.

The Local Contact Agency (LCA) provides bed-side Options Counseling to skilled nursing home residents to explore resources and services in the community to assist residents with transition to the community upon their request during their assessment in the facility.

Long-Term Care Ombudsmen advocate for residents in skilled nursing facilities, assisted living facilities, and family care homes. They investigate complaints on behalf of longOterm care residents and their families and assist them in the resolution process. The Ombudsmen also promote elder abuse awaresness and Residents' Rights within the region through public education.

ECC provides funds through Title III-D to local contracted providers to promote health and wellness. The Evidence Based Health Promotion programs (EBHP) are scientific evidence based, which have been rigorously tested and proven to provide positive health results for participants. Providers receiving funds chooses how best to serve its community. Programs include but not limited to: A Matter of Balance, Living Healthy Classes, Powerful Tools for Caregivers Classes.

| | Glossary |
|---------------------------------|--|
| 205j | Water Quality grant – Federal funding, pass through state |
| ADM, Admin or Administration | Administrative expenses to include overhead and fixed costs such as building space, utilities, janitor, phones, and administrative functions. Operations and support of the core ECC functions. Funds received through Membership Dues are used to support these operations and the local match requirements of programs undertaken by the Board of Directors. Indirect funds from grants and special projects also support this category. |
| Advisory Council | Meeting expenses of advisory boards to ECC (RAAC, etc.) |
| Aging | Older Americans Act Program called "Aging" |
| Aging Pass-thru | Funds received that are allocated to the counties by formulas for various AAA programs. ECC staff monitors the use of these funds. |
| Allocation | Cost distributed to programs per guidelines |
| Assessed Population | Population minus the active duty military |
| Appropriated Fund Balance | Unassigned fund balance that has been approved by the Board for use in the current year. |
| Appropriations | Funding that has been set aside for a specific use |
| Balanced Budget | A budget ordinance is balanced when the sum of estimated new revenues and appropriated fund balances in equal to appropriations |
| Board | ECC Board of Directors |
| Budget Officer | The ECC Executive Director |
| Budget Ordinance | Financial plan that is legally adopted by the ECC Board of Directors |
| Capital Lease | Postage machine and copier machine lease |
| Consultant | Non-employee services for specific tasks |
| Deferred Revenue | Monies paid but not yet earned |
| Expenditure | An expense, disbursement or cost |
| Fiscal Year (FY) | For ECC the fiscal year is July 1 to June 30. The fiscal year 16-17 refers to the fiscal year beginning July 1, 2016 to June 30, 2017. |

| Fringe Benefits | Health insurance, dental insurance, life insurance, disability insurance, 401K contributions, etc. |
|--|--|
| Fund Balance | Unassigned Fund Balance + Stabilized Fund Balance. Assets less liabilities that includes equity and reserved funds |
| Indirect cost | Expenses of doing business not readily identified with a particular grant, contract, project, etc. but are necessary for the general operation of the organization and the conduct of activities it performs. |
| IT SYS Administration | Computer System Administration, Cloud computing and related services |
| Match | Funds required for matching or leveraging of awarded grants. |
| Member Dues/ Contributions | Amount paid by local governments (counties and municipalities) to be a member of ECC. Used to help make required matches for funds and to support administrative functions. |
| Membership Dues | Line item for annual subscriptions to professional associations |
| MIS Reimbursement | ARMS (Aging Resources Management System) fee paid by ECC for use of system but reimbursed through various agencies |
| RAAC | Regional Aging Advisory Committee |
| Reimbursement | To make restoration or payment |
| REV or Revenue | Income |
| Stabilized / Restricted Fund Balance | Obligated Funds from Accounts/Awards Received (Unavailable funds) |
| T/A or Technical Assistance | Assistance provided by ECC staff to local governments and others for a fee. |
| Transfer | Funds that are received in one fund and moved to another fund for expenditures. For example, the ECC dues received are deposited into the General Fund and later transferred to the Federal and State program for expenditures and to satisfy the match requirements. |
| Unassigned Fund Balance | The residual classification for the government's general fund and includes all spendable amounts not contained in the other classifications. Cash-Accounts Payable & Deferred Revenue (Available funds) |

PROPOSED BUDGET FY 2020/2021



Eastern Carolina Council

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